

Will Irving

Education

- 09/03 – 5/05 Edward J. Bloustein School of Planning and Public Policy, Rutgers University New Brunswick, NJ
Masters in Public Policy
Recipient: Bloustein Fellowship in Public Policy
- 9/89 – 6/93 University of California at Santa Cruz Santa Cruz, California
B.A. (Hons.), History
- 6/93 – 12/93 Pushkin Institute of Russian Language Moscow, Russia

Employment

- 5/05– present Research Project Manger, Rutgers University New Brunswick, NJ
- Research and prepare economic impact analyses and other reports for state agencies and private clients.
 - Carry out research, analysis and writing for the Rutgers Regional Report, a periodic series of reports on the New Jersey economy.
 - Manage and maintain relationships with research clients.
 - Supervise the work of graduate student assistants.
 - Oversee maintenance and updating of internal databases of New Jersey and U.S. economic data.
- 6/04 – 5/05 Research Associate, Rutgers Regional Report New Brunswick, NJ
- Conducted quantitative research and analysis for the Rutgers Regional Report.
 - Provided support for a variety of other ongoing economic research projects.
- 10/98 – 6/03 Translator/Grant Writer, Internews Russia Moscow, Russia
- Authored and assisted in compiling and translating several multimillion-dollar grant proposals and reports for a variety of governmental and private funding sources.
 - Acted as interpreter/advisor for American media consultants conducting training seminars, consultations and needs assessments for local TV and radio stations throughout Russia.
 - Translated and edited Russian press articles, professional analyses of the Russian media market and internal content for the company web site.
 - Participated in preparation of Russian TV news features for international broadcast.
 - Translated and subtitled numerous documentary films for submission to international documentary film festivals.

5/98 – 9/98 Editor/Translator, CentreInvest Securities Moscow, Russia

- Edited financial market analyses for the company's securities research department.
- Researched and prepared daily and weekly financial market bulletins, using both Western and Russian news sources.

6/95 – 5/98 Bureau Chief, Estates News Moscow, Russia

- Managed a small staff of journalists, distributors and administrative personnel.
- Worked as a journalist, editor and researcher, writing articles and compiling data on the local commercial property market and editing articles by non-native speakers for Estates News Eastern & Central Europe Property Gazette (English language).
- Negotiated and oversaw more than \$500,000 worth of advertising contracts.
- Directed the compilation and publication of three Estates News Moscow Supplement magazines, comprising articles solicited from local experts, comprehensive market data, and over \$100,000 worth of advertising.

9/94 –3/95 English Instructor, Moscow State University Moscow, Russia

Recent Reports/Publications

“Reversal of Economic Fortune: Regional and State Prosperity at Risk” (with Joseph J. Seneca and James W. Hughes), Rutgers Regional Report Issue Paper No. 27, April 2008.

“Where Have All the Dollars Gone? An Analysis of New Jersey Migration Patterns” (with Joseph J. Seneca and James W. Hughes), Rutgers Regional Report Issue Paper No. 26, October 2007 (http://policy.rutgers.edu/news/reports/RRR/RRR_October_2007.pdf).

“Economic Impacts of BP's Proposed Crown Landing LNG Terminal,” (with Joseph J. Seneca, James W. Hughes, Frank A. Felder, Michael L. Lahr, Nancy H. Mantell, and Nora Lovrien), prepared for BP Crown Landing, April 2007 (<http://policy.rutgers.edu/news/reports/BPCrownLanding.pdf>).

“The Economic Benefits of the New Jersey Stem Cell Research Initiative” (with Joseph J. Seneca), prepared for Office of the Governor, Trenton, New Jersey, September 2005 (<http://policy.rutgers.edu/stemcell.pdf>).

“The Characteristics and Benefits of the Business Employment Incentive Program” (with Joseph J. Seneca and James W. Hughes), prepared for New Jersey Economic Development Authority, Trenton, New Jersey, October 2005 (<http://policy.rutgers.edu/beipbenefits.pdf>).